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Larry Yust New Leaf Press PO Box 361240 Los Angeles CA 900036-9440

Dear Mr. Yust,

Last fall I visited Leonard Knight at Salvation Mountain. He showed me your book, which I bought several copies of at the store in Niland. Each fall while doing a traveling photographic workshop through the southwest, I visit Leonard and take a number of students with me. We always take up a small collection to give him on leaving. This has gone on for a few years. Maybe while there Leonard has shown you some 12X20 contact prints we gave him about five years ago.

My purpose for writing is three fold.

- 1. To tell you that I think your book is outstanding. I publish a small newsletter (last years copy enclosed) that goes just to photographers and in the coming issue I intend to run a complimentary review of the book. I will include your address for those who might purchase it. (the store at Niland isn't the most convenient)
- 2. In coming workshops, (I do 8-10 a year) I think I could sell some of the books for you if you'd be interested in that. I carry a number of titles I like and they seem to move right along. For starters I might try a dozen copies to see how they go. Leonard mentioned there was a breaking point where he would realize a return from books sold. Maybe I could assist in getting to that point.
- 3. Since I always stop at Salvation Mountain anyway, I have the idea that I would like to do a workshop of two days, just with Leonard, there at Slab City. Students could either camp up the road at Slab City, or at Salton Sea, or stay (ugh) in the motel at Niland. If I run a reduced rate workshop I feel I can get a fair number of students there, about 20-25 for instance. If I get 20, I can give Leonard about \$1000 for his trouble. If I get more, I can give him more. I don't plan on making bunches of money on this; I plan to expose Leonard to a serious group of photographers for a couple of days, and to get him some money.

I thought I would write you regarding this as obviously you have been in long contact with Leonard and have a sense of how he might respond to such a thing. I would never intrude on his sanctity, I just thought this might be a fun and worthwhile workshop to do. I find I have no way to correspond with Leonard except to go down there. Do you know if he receives mail at Niland?

I would appreciate your thoughts regarding this,